Prospero
ADVISORY

Order out of complexity.

Services for Deal Teams & Acquirers

Independent operational due diligence and post-deal support for sponsors, acquirers and their advisers buying fiduciary and fund administration businesses.

> The premium in a fiduciary deal is priced on the story; the value sits in the operation. Prospero Advisory provides senior, conflict-free scrutiny of the business behind the numbers. We are not an accounting firm re-running the financials, and we hold no competing mandate. We have run these businesses at scale, on both sides of integrations.

01 BUY-SIDE OPERATIONAL DUE DILIGENCE

The scrutiny financial and legal diligence does not reach: operating model, process maturity, service quality, client concentration, key-person dependency and regulatory standing, assessed by someone who has run and integrated these businesses. We test whether the operation supports the premium before completion rather than after.

When deal teams call us: validating deal assumptions and price before exchange; a target whose earnings quality depends on people and process; regulatory standing that needs reading properly.

02 VENDOR-SIDE PREPARATION

Preparing a fiduciary business for sale: an honest pre-sale operational review, remediation of the findings a buyer would price against, and the evidence pack that supports the multiple rather than undermines it.

When deal teams call us: a sale process twelve to eighteen months out; known operational weaknesses to fix before diligence; management stretched thin by the process itself.

03 POST-COMPLETION INTEGRATION

Hands-on integration leadership when the numbers are not behaving as the model promised: migration and consolidation planning, retention of key people and clients, systems rationalisation, and synergy delivery that survives contact with reality.

When deal teams call us: an integration behind plan; client attrition rising post-completion; two operating models still running side by side a year in.

04 REGULATORY & CHANGE-OF-CONTROL SUPPORT

Practical support through the regulatory dimension of a deal: change-of-control applications, JFSC engagement, governance arrangements that satisfy conditions, and remediation commitments delivered on time.

When deal teams call us: conditions attached to approval; a regulator asking questions the deal team cannot answer; hold-period governance the investment committee can rely on.

Also available: fractional COO and senior operational leadership for portfolio companies, provider due diligence, and project support for complex mandates. Engagements scale from a focused review to ongoing retained support.

WHY PROSPERO

Prospero was founded by Paul Monahan after a career on all three sides of the Jersey funds market: authorising funds and managers at the JFSC, leading fund administration as Executive Director and Co-Head of Real Estate at Langham Hall, and running Corporate Services and Private Equity in Jersey for Apex Group. Every engagement draws on all three: the regulator's eye, the operator's instincts and complete independence, delivered personally and at senior level.

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